



## SALES PROCEDURES

Due to high demand for these homes and in an effort to offer these homes in a fair and manageable manner, Valencia will be utilizing a **Priority List** to sell these homes.

Those on the Priority List ('Priority Homebuyers') will have the first opportunity to purchase the homes at Valencia before the general public.

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*If you wish to become a Priority Homebuyer, please follow these two simple steps:*

### **1. Contact one of our Preferred Lenders to get pre-approved:**

In order to purchase at Valencia, you will need to be pre-approved with one of our preferred lenders. Our Preferred Lenders are familiar with our homes, requirements, and financing process and can provide you with a "Pre-Approval Letter" within approximately 7 days of receiving your necessary financial information. Our preferred lenders are:

<u>US Bank</u>	<u>Wells Fargo</u>
Sylvia Fields	Maria Anderson
NMLS#: 359703	NMLS#: 242984
(408) 655-3097	(650) 941-1777
sylvia.fields1@USBank.com	maria.anderson7@wellsfargo.com

### **2. Submit your pre-approval letter to the Valencia Sales Team:**

All those wishing to purchase a home at Valencia must provide a valid pre-approval letter **from a preferred lender** to the Sales Representative to be added to the Priority List. (Note: Cash buyers must provide proof of funds to be added.)

In general, only those Buyers not contingent on the sale of another property will be added to the Priority. Contingent Buyers should contact a Preferred Lender to see if they may be able to qualify as a Priority Homebuyer.

**YOUR NAME WILL BE ADDED TO THE PRIORITY LIST IN THE ORDER YOUR PRE-APPROVAL IS RECEIVED.**

**Email your pre-approval letter to the Sales Representative at: ValenciaSales@DividendHomes.com**

Once this process is complete, you are officially a Priority Homebuyer and can participate in future sales releases!

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You will be notified of upcoming sales release dates and the release strategy once you are on the Priority List.

Note: The homes offered for sale at each release are determined immediately prior to the release date.

If you have any questions regarding the procedures listed above, please don't hesitate to call. We are here to make your home buying experience as easy and enjoyable as possible. Thank you for your interest in Valencia!

### **Valencia Contact Information**

Sales Representatives – Pat Anania, BRE# 00549488 & Charlotte Rocha, BRE# 01202599  
17780 Calle Granada, Morgan Hill  
Phone: 669-888-3780  
Email: ValenciaSales@DividendHomes.com

MH Valencia 2013, LLC. maintains the sole discretion to create, modify and/or enforce the Valencia Sales Process, and reserves the right to modify this process at any time without any notice or obligation to any party. You must get preapproved with a preferred lender to purchase but you are under no obligation to use preferred lender for financing. May 31, 2018